

Investors Academy Sept 16, 2006

Corporate Presentations in the morning; Classes in afternoon
Glenpointe Marriott—Teaneck NJ

BetterInvesting of New Jersey's sixth Investors Academy will feature three corporate presentations (and as usual plenty of time for questions from the audience) and an afternoon of classes on BI (NAIC) methods including instruction on the S&P Data Service. (SDS), formerly OPS.

Procter & Gamble (PG), General Electric (GE) and SAP AG (SAP) are featured companies.

Afternoon classes on various BI software such as Investor's Toolkit and portfolio management tools will be held as well as a class on Understanding the Stock Selection Guide, Screening for Stocks, Estate Planning, Exchange Traded Funds (ETFs), ADRs (foreign stocks) and a special class for club treasurers. You'll see how all BI members have ac-



cess to data for 9000+ stocks with BI's S&P Data Service (SDS).

There is a special track at the Investors Academy for new investors, so called "The Newbies," those people who want to start investing and want to learn the basics.

Doors open at
7:45 am.

See brochure for details.

New Jersey Chapter



Volume 16, Issue 1

Fall 2006

Special points of interest:

- Sept 16—Investors Academy, Teaneck
- Sept 26 - Investing the NAIC Way 6-week class begins, Linden
- Oct 18— Investing the NAIC Way 5-week class begins, Cedar Grove
- Oct 21—Treasurers Workshop, Iselin
- Nov 18—Club Presidents Breakfast, Edison

NEW JERSEY PRESIDENT

Terry Westdyke from Sussex County is the newly elected President of the NJ Chapter of BetterInvesting. She is a member of the Tri State Women's Investment Club. You may have seen the article in the EON online magazine about her club.

NJ's Ira Smilovitz

Ira Smilovitz was honored at BI's National Conference CompuFest for his online activity on the Club Treasurers List. Ira will be teaching two classes in NJ for Club Treasurers this year. Part I on Oct 21 ; Part II, Feb 10.



NAIC-NJ Board of Directors

Brian Altshul
Sandy Barlow
Phil Crocker
Pam Deisher
Bob & Gayle Freeman
Elaine Huang
Deborah Kroeger
Allan Martin
Joe Smith
Jackie Strat
Terry Westdyke
Bob Young

Associate Directors
Sheila Schaberick

You are invited to attend chapter events

Stock Study Group

Brian Altschul heads up a very well-attended Stock Study Group at Morris County Library. See the NJ Web site for exact schedule and directions. The purpose of the group is to learn together how to investigate a stock or industry by using not only BI tools such as the SSG and PERT, but the income statement, balance sheet, cash flow statement, and other resources. This group is for experienced investors. Bring your laptop if you wish. Questions? brianalt@optonline.net

Two Model Clubs in NJ

If you are curious about how investment clubs operate, you may want to attend the open meetings of a model club. The Model Clubs are both actual clubs with members investing a certain amount each month for investment. BI (NAIC) procedures are used to run the club's business. The NJ Model Club meets on the second Wednesday at Millburn Library; the Bergen County Model Club meets on the second Monday at the Harrington Park Library. See Web site for details and directions.

Club Presidents Breakfast

Phil Crocker's idea is back by popular demand! Club presidents (and vice presidents if desired) will meet Saturday, November 18 at Panera Bread in Edison. (Rt 1 and Parsonage Rd)

Come meet with other club presidents and exchange ideas — what works, what doesn't work so well..... A good discussion... AND plenty of good coffee and bagels. See chapter Web site for details and directions. Questions?

mtw195@earthlink.net

New Jersey Chapter Provides Many Opportunities

www.njnaic.org

Five and Six Week SSG Classes

The premier classes that Directors of the NJ Chapter teach in local Continuing Education Schools are being held again this Fall. There is a fee for these classes and you may register through the designated adult school. Details are on the NJ Web site. These classes explain the fundamental investment philosophy of BetterInvesting and teach how to analyze stocks using the Stock Selection Guide. (SSG) Questions?

Classes in Linden:

almartin@comcast.net

Classes in Cedar Grove:

brianalt@optonline.net

WE NEED VOLUNTEERS!

NAIC-NJ is an all-volunteer organization. If you would like to help, please tell one of the directors. No pay, but we're a fun, hardworking bunch and we learn from one another. We're in particular need for teachers (you get training!) and publicity know-how and a new Newsletter editor.

BetterInvesting

NAIC members are still trying to adjust to the new name and logo of our organization: BetterInvesting.



The national Web site address:
www.betterinvesting.org

Have Class: Will Travel

It's possible to have a BI instructor come to your club to teach certain classes. There is a fee. (The instructor does not get paid, but the NJ Chapter receives fees and reimburses instructors any out-of-pocket expenses.)

The club will provide the place and people; NJ Chapter will provide an instructor. Examples: How to Use the SSG, Surfing the BI Web site, Utilizing BI's S&P Data Service. Some classes are one session and some are two sessions. Schedules are limited because of our volunteer instructors' personal schedules. Questions: Phil Crocker: PEC5193@aol.com

If you want to be on the NJ Chapter e-mail list, send your e-mail address to:
brianalt@optonline.net

NJ Chapter BetterInvesting: Calendar of Events in 2006 - 2007

<http://www.njnaic.org>

September				
Stock Study Group (brianalt@optonline.net)	Saturday, 9 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen County Model Club (ryoung4457@aol.com)	Monday, 11 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 13 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Investors' Academy (mtw195@earthlink.net)	Saturday, 16 th	8 am - 4 pm	Glen Pointe Marriott Hotel, Teaneck	\$50 pre-registered, \$60 at the door
Investing the NAIC Way (almartin@comcast.net)	6 Tuesdays, starting Sep. 26 th	7 pm - 9 pm	Linden High School, 123 W. St. Georges Ave., Linden,	\$40, send check to school, Payable: Linden High School
October				
Bergen County Model Club (ryoung4457@aol.com)	Monday, 9 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 11 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Stock Study Group (brianalt@optonline.net)	Saturday, 14 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Investing the BetterInvesting Way brianalt@optonline.net	Wednesday, 18, 25, Nov 1, 8, 5	7-9 pm	Memorial Middle School Cedar Grove	Charge TBA
Treasurers Workshop (IraS1@aol.com)	Saturday, 21 st	9 am - 4 pm	Hilton Woodbridge Hotel, 120 Wood Avenue South, Iselin	\$35 for 1 and \$45 for 2 from the same club
November				
New Jersey Model Club (gayleff@aol.com)	Wednesday, 8 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Stock Study Group (brianalt@optonline.net)	Saturday, 11 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen County Model Club (ryoung4457@aol.com)	Monday, 13 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington, Park	No Charge
Chapter Open Meeting – Presidents Breakfast (mtw195@earthlink.net)	Saturday, 18th	9:30 am to noon	Panera Bread Rt 1 and Parsonage Rd Edison	No Charge
December				
Stock Study Group (brianalt@optonline.net)	Saturday, 9 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen County Model Club (ryoung4457@aol.com)	Monday, 11 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington,	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 13 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
January				
Bergen Model Club (ryoung4457@aol.com)	Monday, 8 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 10 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Stock Study Group (brianalt@optonline.net)	Saturday, 13 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Open Chapter Meeting - BetterInvesting – Does it Pay Off (mtw195@earthlink.net)	Thursday, 18th	7pm - 9 pm	TBA	No Charge
Investing Decisions the BI Way (almartin@comcast.net)	6 Tuesdays, starting Jan. TBA	7 pm - 9 pm	Linden High School, 123 W. St. Georges Ave., Linden,	\$40, send check to school, payable to Linden High Sch

February				
Treasurers Workshop Part II - Year-end Tasks and Tax Preparation (IraS1@aol.com)	Saturday, 10 th	9 am – 1 pm	Woodbridge Hilton Hotel, 120 Wood Ave., Iselin	\$30, pre-registration required
Stock Study Group (brianalt@optonline.net)	Saturday, 10 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 14 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Bergen Model Club (ryoung4457@aol.com)	Monday, 12 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
Open Chapter Meeting - NAIC Software Demo (mtw195@earthlink.net)	Thursday, 15 th	7pm - 9 pm	TBA	No Charge
March				
Investing the BetterInvesting Way (brianalt@optonline.net)	5 Wednesdays, Starting Mar TBA	7 pm - 9 pm	CG Memorial Middle School, 500 Ridge Rd., Cedar Grove, NJ 07009	\$99, payable to CGEF, P.O. Box 212, Cedar Grove, NJ 07009-0212
Stock Study Group (brianalt@optonline.net)	Saturday, 10 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen Model Club (ryoung4457@aol.com)	Monday, 12 th	7 pm -9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 14 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Open Chapter Meeting - Investment Club Night (mtw195@earthlink.net)	Thursday, 15 th	7:30 pm – 9:30 pm	TBA	No Charge
April				
Bergen Model Club (ryoung4457@aol.com)	Monday,9 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 11 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Stock Study Group (brianalt@optonline.net)	Saturday, 14 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Open Chapter Meeting TBA (mtw195@earthlink.net)	Thursday, 19 th	7:30 pm – 9:30 pm	TBA	No Charge
May				
New Jersey Model Club (gayleff@aol.com)	Wednesday, 9 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge
Stock Study Group (brianalt@optonline.net)	Saturday, 12 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen Model Club (ryoung4457@aol.com)	Monday, 14 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
Annual Meeting with Education Program(mtw195@earthlink.net)	Thursday, 17 th	7 pm - 9 pm	Hilton Woodbridge, 120 Wood Ave. South, Iselin	No Charge
June				
Stock Study Group (brianalt@optonline.net)	Saturday, 9 th	10 am - 12 noon	Morris County Library, 30 E. Hanover Ave., Whippany	No Charge
Bergen Model Club (ryoung4457@aol.com)	Monday, 11 th	7 pm - 9 pm	Harrington Park Public Library, 10 Herring St., Harrington Park	No Charge
New Jersey Model Club (gayleff@aol.com)	Wednesday, 13 th	7 pm - 9 pm	Millburn Library, 200 Glen Ave., Millburn	No Charge

For updated information, visit us on the Web at:
www.njnaic.org