



N E W \$

THE
ALABAMA
CHAPTER
IS THE
LOCAL ARM
OF
NAIC

INVESTMENT EDUCATION FOR INDIVIDUALS & INVESTMENT CLUBS

MAY 2004



THE "ENRON" INVESTOR
WHO FAILED TO DO HIS
SSG

**ALABAMA CHAPTER YEAR 2004
EDUCATIONAL FAIR**

SATURDAY, AUGUST 21 IN HUNTSVILLE

The Alabama Chapter of the National Association of Investment Corp. will stage its 1st Educational Fair on Saturday, 21 August 2004, at the University of Alabama, Huntsville Campus, in the Administrative Science Building. The Program will begin at 8:30AM and continue throughout the day until 3:30PM.

TABLE OF CONTENTS

Educational Fair	1
Area Vice Presidents	1
Swift Energy Company	2
Reservation Form Source	2
For Fest Information	2
Pack Up Your Car	2
Avocent Corporation	3
Seminar Fee Schedule	3
Door Prizes	3
Chapter Officers	3
Annual Meeting	3
Editor's Comments	4
Map of UAH	4
Address Label	4

**BE AN ALABAMA CHAPTER
VOLUNTEER TODAY**

AREA VICE PRESIDENTS
Jeff Gierloff, Huntsville
256-883-9947
James Minor, Montgomery
334-272-4285
Marvin Eargle, Birmingham
205-823-5036

SCHEDULE OF EVENTS.....

Registration:.....8:00AM-11:30AM

Opening Remarks.....8:30AM-8:40AM

AVOCENT—Sponsor Presentation & Door Prize...8:40AM-9:20AM

Class Sessions.....9:30AM-11:20AM

Youth Sessions.....9:30AM-12:30PM

**SWIFT ENERGY—Sponsor Presentation & Door Prize
11:30AM-12:10PM**

Annual Meeting—Door Prizes.....12:10PM-12:30PM

Lunch.....12:30PM-1:20PM

Class Sessions.....1:30PM-3:30PM



Linda C. Herring Hagerman
Director of Funds
Management & Administrator
Investor Relations Retain Division
Swift Energy Company

Linda C. Herring serves as Director of Funds Management and Administrator, Investor Relations Retain Division for Swift Energy Company. She reports to Bruce H. Vincent, Executive Vice President of Corporate Development. Ms. Herring joined Swift Energy Marketing Company on June 25, 1991 as Vice President of Due Diligence and Marketing Administration. Prior to joining Swift Energy Marketing Company, she worked for V. J. McGuinness Company from 1987 to 1991. Before that, she worked for Swift Energy Company, having been employed by Swift since it was organized in 1979.



Swift Energy Company is an independent oil and gas company engaged in the exploration, development, acquisition, and operation of oil and gas properties, with focus on U. S. onshore natural gas reserves and onshore oil and natural gas reserves in New Zealand. Founded in 1979 with headquarters in Houston, Texas, the Company has achieved outstanding growth rates in proved oil and gas reserves, production, and cash flow over the last five years through a disciplined program of acquisitions and drilling, while maintaining a strong financial position.

FOR FURTHER INFORMATION CALL OR SEND
E-MAIL TO:
BARB GIERLOFF 256-883-9947
barb_gierloff@prodigy.net
SARA CROCKER 256-883-9663



PACK UP YOUR BAG
GET INTO YOUR CAR
HIT THE ROAD FOR
HUNTSVILLE, ALABAMA
FOR THE
EDUCATION FEST
AT THE
UNIVERSITY OF ALABAMA
ADMINISTRATIVE SCIENCE BUILDING
8:30 am TO 3:30 pm

FOR A RESERVATION FORM GO TO THE *BETTER-INVESTING.ORG*, THEN CLICK ON ALABAMA CHAPTER AT TOP OF PAGE



Douglas E. Pritchett
Senior Vice President of Finance
Chief Financial Officer & Treasurer
Avocent Corporation

Douglas Pritchett has served as Avocent's Senior Vice President and Chief Financial Officer since the company began operations in 2000 from the merger of Cybex Computer Products Corporation and Apex Incorporated. Mr. Pritchett held the same position beginning in 1998 with Cybex.

Prior to joining Cybex, Pritchett served as Chief Financial Officer for Barber Dairies, a privately-held dairy products and real estate Company in Birmingham, Al. His previous experience includes 15 years with the audit firm now known as PriceWaterhouseCoopers where he had significant exposure to mergers, acquisitions, and SEC reporting.



Avocent is the world's manufacturer of keyboard, video and mouse switch equipment. The Company is the leading global provider of KVM switching & network connectivity solutions for data centers of all sizes. Avocent has grown, since its conception, through product innovations, global expansion and strategic acquisitions.

SEMINAR FEES

BEFORE AUGUST 1,2004..... \$35.00
 THROUGH AUGUST 20,2004..... \$40.00
 AT THE DOOR AUGUST 21,2004....\$50.00

DOOR PRIZES

**LATEST & GREATEST
 EDITIONS OF NAIC HANDBOOKS**

- 2 EA. STOCK SELECTION HANDBOOK
- 2 EA. MUTUAL FUND HANDBOOK
- 2 EA. YOUTH HANDBOOK
- 2 EA. "MAIN STREET MILLIONAIRES"

AND PERHAPS MANY MORE DOOR PRIZES

YOU MUST BE PRESENT IN ASSEMBLY TO WIN DOOR PRIZES

**ANNUAL MEETING
 OF
 ALABAMA CHAPTER OF NAIC**

During the noon hour the Chapter will hold it's Annual Meeting for the purpose of electing new directors. The Nominating Committee will present the nominations for election. There must be at least 20 different NAIC clubs represented and/or individual members present for a quorum for the election. In addition the Chapter Treasurer will present a Financial Report as to the financial condition of the Chapter. Your participation is important to the Chapter.

CHAPTER OFFICERS.....

- | | |
|---------------------|---------------|
| Chairman Emeritus: | Bob Lewis |
| President: | Don Wiginton |
| 1st Vice President: | Marvin Eargle |
| 2nd Vice President: | Jeff Gierloff |
| North Area VP: | Barb Gierloff |
| Central Area VP: | Marvin Eargle |
| South Area VP: | James Minor |
| Secretary: | Alice Lawler |
| Treasurer: | James Minor |

ALABAMA CHAPTER *NEW\$*
EDITOR

BOB LEWIS
212 BROAD STREET
CAMDEN, ALABAMA 36726
334 682 5291

THE PURPOSE OF THE *NEW\$* IS TO KEEP YOU INFORMED ABOUT UPCOMING CHAPTER PROGRAMS, SEMINARS, DIRECTOR MEETINGS, ACTIVITIES OF ALABAMA INVESTMENT CLUBS AND MEMBERS AND TO PRESENT USEFUL ARTICLES FROM *COUNCIL LORE, BETTER INVESTING* AND *BITS*..

TELL US ABOUT TOPICS THAT INTEREST YOU OR YOUR CLUB AND EVENTS OR PROGRAMS YOUR CLUB IS PLANNING. THE EDITOR WILL TRY TO PUBLISH ITEMS OF INTEREST.

ALABAMA CHAPTER
P O BOX 660605
BIRMINGHAM, AL 35266

TO:

EDUCATION FEST LOCATION
UNIVERSITY OF ALABAMA
ADMINISTRATIVE SCIENCE BUILDING
HUNTSVILLE, ALABAMA

ALABAMA CHAPTER EDUCATIONAL SEMINARS

EDUCATIONAL SEMINARS AT THE HUNTSVILLE EDUCATIONAL FEST INCLUDE BASIC AND ADVANCE INVESTMENT CLASSES SUCH AS HOW TO START AN INVESTMENT CLUB TO ADVANCE STOCK SELECTION GUIDE STUDIES

FOR MORE DETAILS ON INDIVIDUAL CLASSES GO THE ALABAMA WEB PAGE ON *BETTER-INVESTING.ORG*

OTHER CHAPTER SEMINARS IN BIRMINGHAM, SHOALS AND HUNTSVILLE INCLUDE

BIRMINGHAM: AUG. 17, 6:p30—9pm.....*A LIVE SSG USING TOOLKIT*

Cost: \$10.....Contact Marvin Eargle at meargle@earthlink.net or phone 205-823-5036

Location: Vestavia Hills United Methodist Church

HUNTSVILLE: 4TH TUESDAY OF EACH MONTH COMPUTER USERS GROUP
6:30—8:30PM

Contact: Tom Robinson at trir@comcast.net or phone 256-883-7113

Location: Charles H Stone Agricultural Ctr.....Cost: Free

SHOALS.....AUG. 28, 10—11am.....*INTRODUCTION TO INVESTING*

Cost: Free..Contact John Ingwersen at ingwer2@attglobal.net or phone 256-757-5325

Location: Sun Trust Bank