



The Inland Empire
Chapter NAIC
JOURNAL

NAIC[®]

Investment Education Since 1951
www.better-investing.org

Spring/Summer 2003



Guest Speaker - Bob Adams

National Investor Advisory Board Director, West Coast Regional Director and Puget Sound Chapter Director

Bob teaches at many of the National and Regional conventions and investors' fairs. His topic will be **"Analyzing the Annual Report - Made Easy"**. Learn what to look for and what to ignore. The company data will be analyzed utilizing two methods. The first will utilize a paper form, the other will use a computerized form. The results will be an analysis to determine the financial well-being of the company.

May 31, 2003

TIME 10 AM to 1 PM

**Coeur d'Alene Inn and Conference Center
414 W. Appleway
Coeur d'Alene, Idaho**

Registration is \$25.

Includes topic presentation, handouts and lunch complete with dessert and beverage.

Download registration form from <http://old.better-investing.org/regions/inland.html>
or send request to inlandempirechapterk57@hotmail.com.

Phone (509) 467-5789 or (208) 773-2347 for additional information.

Send Registrations to: NAIC Registrations, P.O. Box 10227, Spokane, WA 99209-0277

NAIC

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The President's Corner

Talk about a sagging stock market! When will this bear market hit bottom and begin a gradual, steady uptick?

I hope, as an NAIC member, you have not bought into the media analysts' outlooks, but view this as a time to buy "ON SALE". There are still great companies out there; we may just have to dig deeper than we did in the past

10 years.

Remember: when you buy "on sale" it really helps the value in dollar cost averaging. Do not hesitate – jump in with both feet and lots of research!

I would also like to remind you of the upcoming Annual Meeting the end of May. As a NAIC member this is **your** annual meeting.

Our speaker, Bob

Adams, is from the Puget Sound Chapter. He is on the National Investors Advisory Board and teaches and speaks at many national and regional events. He is very enjoyable to listen to and is willing to share his knowledge with us. This is an opportunity NOT to be missed!

*Carole Madden,
President*

CHAPTER MEETING

You're invited to attend on the second (2nd) Thursday of each month. Please join us for dinner (optional), education, and good conversation about investing and the stock market.

Meeting Format:

- 5:30-6:45 PM
No Host Dinner
- 6:45-7:00 PM
Educational Topic
- 7:00-8:30 PM
Business Meeting

Meeting Location:

Shari's Restaurant
320 N. Sullivan Road
Veradale WA 99037

Take I-90 to Sullivan Road Exit. Turn south. Shari's is on east side of Sullivan.

Meet the KSPS Phone VOLUNTEERS!



We want to **thank** a wonderful turnout of volunteers who helped man the phones at our recent venture helping KSPS Public TV during their March pledge drive. Our volunteers consisted of club members, individual members, Chapter directors, and even a few friends of NAIC!

The team had a good time, a wonderful dinner, and an opportunity to accept offers of \$6,746 through 74 pledges called in on March 14th.

Those coming from the Coeur d'Alene area to help out were: Brenda Cooper, Dick Easterly, Sevi Gednalski, Marlys Rogers, Carole Smith and Trudy Whittenburg. From Spokane were: Cheryl & Lee Alkire, Eleanor Bower, Joanna Fightmaster, Cindy Ghezzi, Gayle Gustafson, Carole Madden, Megan & Mike McKinlay, Penny Melcher, Joe Murphy, Donna Nordstrom, Vicki Redlin, Paula Riccelli, and Joan Siderius.



With 60 seminars in five tracks, as well as six meals with speaker presentations, evening receptions and a computer lab, attendees will have plenty to keep them busy at CompuFest 2003! There is still time to register. For more information, go to www.compuFest2003.com.

Report from the Lewis Clark Satellite

by Dorothy Fritz

The Lewis-Clark Satellite Chapter is finishing a packed year of 17 classes - each building on the previous class. The curricula has been the traditional NAIC Stock Study Course, revamped and enhanced. The general

response has been very positive because of smaller classes and very active student participation.

Our third year will start with a luncheon on August 23rd in the Clearwater Room of the Williams Conference Center of Lewis-Clark State College. This is open for all NAIC investors,

either club or individual members. Details will be given on the Inland Empire Chapter website, and through a post card mailed to the Club Contact. Further information may be obtained either from Dorothy Fritz, 208.743.6837 or Evelyn Fleming 208.746.6805 or evlynfleming@cableone.net.

"If club members can be persuaded to continue even during long down periods, [they] are virtually certain to purchase stocks at bargain prices and profit handsomely when prices move upward."

Thomas O'Hara,
chairman emeritus of the
National Association of
Investors Corp. (NAIC)



Non-NAIC members are welcome to attend.

Inland Empire Chapter Officers and Contacts

Carole Madden, President:

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Dick Easterly, Past Pres., Regional Contact

208.773.2347

Paula Riccelli, Secretary

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Mike McKinlay, Computer & Website Contact

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Chuck McVey, Tri-Cities

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Dorothy Fritz, Lewis Clark

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Visit our website for a complete list of your directors and associates at www.better-investing.org/regions/inland.html

Annual Meeting: Election of Officers

One of the purposes of the annual meeting is the election of officers. Due to NAIC by-laws, the President cannot serve more than three consecutive terms of office and Carole Madden has been hard working at the helm for three successful years. It is with regret that the IE Chapter Board sees Carole leave office.

A nominated slate of

officers will be presented to the attendees of the Annual meeting for election to fulfill duties in the coming 2003/04 year. Nominations will also be taken from the floor. This year's nominations for office are: President—Vicki Redlin; Education Chairman—Carole Madden, Secretary—Marlys Rogers and Treasurer — Paula Riccelli.

There are also several openings on the Chapter Board for Directors—3 year term, and Associates Directors—1 year term of office. If you or someone you know in the Lewiston, Tri-Cities or Spokane/CDA area would like to participate as a director or volunteer to serve in some capacity, please call 509-467-5789 and let Carole Madden know.

New Seminar Format for Spokane Next Fall!

Watch for your Spokane Community College catalog next summer! Next fall our Basic Investing and Stock Analyst seminars are going to be conducted through the extended learning center at SFCC. Notices of the schedule, time, and place will also be an-

nounced in our fall newsletter. It goes without saying that you'll also find the information on the web site at www.better-investing.org/regions/inland.html.

Basic Investing, introduction for individual investing, will be Sept. 17th and the Stock Ana-

lyst Investment Series will run on Wednesdays, Sept 24 through Oct. 22. This series will show how to select good companies and evaluate management to help estimate future growth using NAIC methods.



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**Inland Empire Chapter
NAIC Journal**

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Event Name **Inland Empire Chapter K57 Annual Meeting**

Fee Enclosed _____

Name _____

Address _____

Phone—Day _____

City/State/Zip _____

Evening _____

E-Mail _____

NAIC Member ____ Yes ____ No

Club Name _____

NAIC Member # _____

The lunch consists of a meat main dish, salad, roll, dessert and beverage. Please indicate your choice of main dish. A vegetarian selection is available upon request.

Your choice of main dish selection:

Roasted Round of Beef _____

Honey Dijon Chicken _____

Vegetarian Entree _____

Mail Registrations to:
NAIC Registrations P. O. Box 10227 Spokane, WA 99209-0277